

## Message Text

UNCLASSIFIED

PAGE 01 LONDON 14297 061121Z  
ACTION EUR-12

INFO OCT-01 ARA-14 EB-08 ISO-00 /035 W  
-----122036 061121Z /10

P R 061111Z SEP 78  
FM AMEMBASSY LONDON  
TO USDOC WASHDC PRIORITY  
INFO SECSTATE WASHDC 9731  
AMEMBASSY CARACAS

UNCLAS LONDON 14297

E.O. 11652: N/A  
TAGS: BBSR, UK, VE  
SUBJECT: OPERATIONS MARKET RESEARCH: POLLUTION CONTROL  
EQUIPMENT, VENEZUELA

REF: LONDON 14087

1. EMBASSY HAS RECEIVED TELEX DATED AUG. 31 FROM  
OVERSEAS MARKET RESEARCH LTD. WHICH DID NOT REACH THIS  
OFFICE UNTIL LATE SEPT. 1. IT READS AS FOLLOWS: QUOTE  
REFERENCE VENEZUELAN POLLUTION STUDY TENDER INSTRUCTIONS  
RECEIVED THIS MORNING ... OUR EXPERIENCE IN VENEZUELA  
AND ON MOST ASPECTS OF POLLUTION CONTROL AND WASTES  
MANAGEMENT IS NOW QUITE CONSIDERABLE.  
PREVIOUS CLIENTS INCLUDE SIR WILLIAM HALCROW, DUNLOP,  
DOMNICK HUNTER, HUNT & MOSCROP, SCIENTIFIC INDUSTRIAL  
RESEARCH ASSOCIATION, ARYMA MEHR UNIVERSITY OF TECH-  
NOLOGY. ASSIGNED PROJECT LEADER WOULD BE EITHER DENNIS  
FRITH, B.A., DR. COLIN RATLEDGE OR RICHARD DIBLEY. ALL  
OF THESE HAVE EXPERIENCE IN THIS AREA.  
FEES WOULD BE BASED ON 500 DOLLARS PER INTERVIEW TO A  
MINIMUM OF 7,500 DOLLARS. ALL YOUR OTHER CONDITIONS ARE  
ACCEPTED. UNQUOTE.

2. AT MINIMUM, FEE WOULD AMOUNT TO 12,500 DOLLARS  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 LONDON 14297 061121Z

(BASED ON REQUIRED MINIMUM NUMBER OF INTERVIEWS, I.E.  
25), PLUS 500 DOLLARS FOR EACH ADDITIONAL INTERVIEW.

3. DUE SHORTAGE OF TIME, OFFICIAL BID NOT RECEIVED.  
ABOVE ABBREVIATED BID APPEARS REASONABLE, IS THIRD  
LOWEST PRICEWISE AND SHOULD RECEIVE CONSIDERATION.  
STREATOR

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 06 sep 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978LONDON14297  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780362-0829  
**Format:** TEL  
**From:** LONDON  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780999/aaaaddsa.tel  
**Line Count:** 62  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 877ffa56-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 LONDON 14087  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1533534  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** OPERATIONS MARKET RESEARCH: POLLUTION CONTROL EQUIPMENT, VENEZUELA  
**TAGS:** BBSR, UK, VE  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/877ffa56-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014